

WASHINGTON, D. C., SUNDAY MORNING, DECEMBER 2, 1906.

For Exchange.

Have you property that you wish to exchange? Let us know what you would like to have. On account of the great number of owners who place their property with us your chances of getting just what you want are very good; in fact, you cannot afford to make a trade without first seeing our list. Apply at uptown office.

- A business property, under 5 years' lease at \$2,000 a year; price, \$25,000; would take ground suitable for small houses or a dwelling.
A fine residence and 2-story brick stable on Mass. ave. Free and clear. Value, \$20,000. Will trade for equity in apartment, acre ground or land in city.
A piece of F at business property; trust, \$10,000; trade equity for dwelling or land worth \$8,000.
A 14-room dwelling on Wash. Heights, free and clear. Trade for ground.
Business house on 14th st. Value, \$35,000. Trust, \$15,000. Trade equity.
Will give equity worth \$6,000 in a fine corner residence n.w. and \$5,000 in cash; assume a trust on several houses or business property.
Will trade equity in business corner west of 9th; value, \$20,000; rents \$125; take ground.
A \$14,000 corner residence, near Conn. ave. and S. 12 roads, 2 baths; would trade for ground west of 16th.
Price, \$25,000; trust, \$15,000. A \$40,000 residence on an avenue. Take ground or 1 use.
Equity in apartment. Price, \$30,000; trust \$15,000. Rents \$3,000. Take ground or houses.
Two 2-family houses; value, \$12,000; rents \$100; free and clear; trade for equity in business property.
Equity in one of five new houses on best S. Columbia Heights. Each worth \$4,250. Take ground.
Equity in one of three houses, Washington Heights. Each \$8,500. Trade for ground.

LARGEST COFFEE CROP

Guatemala Will Have Over 700,000 Bags for Export.

PRICE WILL GIVE PROFIT

Progress of the New Northern Railroad

FROM THE CAPITAL TO THE SEA

Cars Will Probably Be Running Between the Two Oceans Before the End of 1907.

BY WILLIAM E. CURTIS.

Col. Willard P. Tisdell, who has been in charge of the American railway interests in Guatemala for many years, is now in Washington recuperating from a severe illness, but expects to return to Central America as soon as he is fully recovered. He tells me that Guatemala is now very prosperous. The coffee crop this year is the largest ever gathered, and there will be between 700,000 and 800,000 bags for export. The price is low, ranging from 8 to 15 cents a pound, according to quality, but that will pay a profit. As coffee is the chief staple, a good crop means as much to Guatemala as a large crop of cotton does to our southern states. The only other large exports are hides, cabinet woods and a little rubber. The coffee district suffered terribly from a volcanic eruption three years ago—at the same time that Mt. Pelee in the Island of Martinique exploded—but has fully recovered. Many square miles of coffee-trees were buried in ashes from the volcano Santa Maria, but what was supposed to be a calamity has turned out to be a blessing, for volcanic ashes make the very best of fertilizers and have produced unusually large crops. The loss of life was enormous. Nobody will ever know how many Indians were killed by the eruption. Quetzaltenango, the second city in Guatemala, was almost entirely destroyed. It suffered as much as San Francisco in proportion to its size and population, but is rapidly recovering and is being rebuilt upon an even better basis than before.

Will Exchange for Lots.

2 new houses on Wash. Hts.; very handsome; each \$8,500. 4 new houses west 16th, 10 rooms, HOT-WATER HEAT; each \$7,500. 4 new 2-family flats, rent \$7.50, each \$7,000. 7 new houses west of 17th st., 10 rooms, each \$6,250.

Acre Tracts.

Free and clear, 12 acres near Mass. ave., extended; low price. Also 8 1/2 acres in same section much below value; 25 acres in Bethesda, bargain price.

STONE & FAIRFAX, 1342 New York Ave.

STONE & FAIRFAX (INC.)

Invest in Such Apartment Houses As These.

These Two-family Apartment Houses return an amount of profit on the investment not to be realized any other way. Many are buying purely for investment, and home-seekers are buying these Apartments, living in one Apartment and letting the rent of the other go on the purchase price of the building.

It takes very little cash to secure one of these apartment houses; in fact, in many instances as little as \$500 cash can be paid, and the balance at \$25 a month. Any person wishing to pay about a third the cost price can realize 15 to 25 per cent profit on his equity. It is but natural that investors should be quick to accept such propositions. Then, again, many home-seekers are buying such apartment houses and living in one apartment, while the rent of the other pays for the whole building. It's an easy way to buy real estate. Ask us about these apartment houses.

Table with 3 columns: Location, Price, Rent. Includes Northeast at \$3,100, Rent \$30.00; Bloomingdale at \$5,000, Rent \$40.00; Near British Embassy at \$7,000, Rent \$54.00; Washington Heights at \$7,500, Rent \$50.00; Washington Heights at \$6,000, Rent \$50.00; Near Gov't Printing Office at \$4,500, Rent \$41.50; N Street N.W. at \$4,750, Rent \$40.00; Columbia Heights at \$7,000, Rent \$62.50; 9th and Rhode Island Ave. at \$7,800, Rent \$62.50.

The houses are modern and convenient. Each apartment enjoys perfect privacy—the rent represents a large income on the total cost of the house. Think about putting a small amount of money in such property and letting the income earn you good money. Consult us about them. We'll be glad to figure on them with you and show you how you can handle your purchase conveniently.

Stone & Fairfax, 1342 N. Y. Ave.

STONE & FAIRFAX (INC.)

Ideal Washington Heights Home, \$7,000.

One of the best values ever offered in this section of the city. In fact, it is conceded that these are the lowest-priced 3-story houses to be had in any section nearly so desirable for near the money. Located near 18th and Columbia road. Unusually handsome fronts of Roman brick with stone porch and steps.

First floor—Parlor, reception hall, large, well-lighted dining room, pantry and kitchen. Second floor—Well-proportioned bed rooms and large tiled bath and porcelain tub. Third floor—Two nice bed rooms—many large closets. Heated by first-class, economical hot-water heat.

Special Features—Servants' stairway from rear of houses—double rear porches. The mantels and decorations are unusually attractive. The arrangement of four sleeping rooms on one floor is a feature that will appeal to most people. The location is one of the best in Washington—high, healthy and convenient—and only a few steps from two leading car lines—near churches, schools and stores. We are exclusive agents.

Stone & Fairfax, 1342 N. Y. Ave.

The Guatemala Central.

The Guatemala Central Railroad, which was constructed by the late Gen. P. Humboldt, and is now controlled by Mr. Thomas N. Hubbard of New York and his associates, has furnished the people of Guatemala all the railway transportation they have ever had, and its lines connect the coffee country and the capital with the principal Pacific ports. It has a narrow-gauge track, but all the bridges, culverts, and the roadbed were built for a broad standard-gauge track and the road may be widened at any time by relaying the rails. The Guatemala Central has a sweep-

country will be on a gold basis in a few years. Minister Combs Popular. "I am sorry to see it announced in the newspapers that we are to lose the American minister, Mr. Leslie L. Combs, although I regret to see him heartily upon his prospective promotion. Every American in Guatemala will regret to have him go away. He has made an excellent minister and is popular with all classes. He is known by a few able men, and always stands up for American interests. But he does so in a dignified and a determined manner, without being offensive. Hence he held in high esteem by the president and cabinet, and the natives generally, as well as by the American colony. He has been in Guatemala four years, occupies one of the finest houses in the city, which he has bought, and is a most liberal and entertaining with liberal hospitality. Mrs. Combs is a charming lady and his family is very popular.

All Ships Seen but Ours. "When the Northern railroad is finished it will command a large commerce. The Hamburg-American Company is already running steamers to Puerto Barrios; the Royal Mail Steam Packet Company of Southampton will be in there soon; the French Transatlantic and the Italian Vioce companies have already made arrangements for dock and warehouse accommodations and will send steamers regularly to that port. These companies hope and expect to divert the coffee trade from the Pacific to the Atlantic and, of course, they will be able to give much better rates because of the great advantages.

Strange to say, the United States is the only country of commercial importance which does not have a steamship line to Puerto Barrios. We are the only country of commercial importance which has not already arranged to take advantage of the promising prospects offered for trade by the opening of the new railroad, and it is only 20 miles across the Caribbean sea, a short run of two days to New Orleans or Havana, and a voyage of three or four days to the Atlantic coast. One of the fast Atlantic liners could make the voyage in a day and a half. But we never see an American steamer down there. It is a pity that we have no such line. Kansas City, said that he saw only one American ship on his journey from Norfolk to Panama, and that was the Straits of Magellan, a voyage of many thousand miles. He had the advantage of the people in northern Guatemala, however, because they seldom, if ever, see an American steamer. The fruit trade runs banana steamers under foreign flags across the Gulf between the Central American coast and New Orleans and Mobile and on the west coast we see a Pacific mail steamer every week. The latter are very regular in their voyages between San Francisco and Panama, calling at twenty-six different ports along the coast, and doing a big business.

The Cosmos Line, owned by the Hamburg-American Company, runs splendid three-thousand-ton steamers from Vera Cruz, British Columbia, down the west coast through the Straits of Magellan and across to Germany. They call at all the principal ports and have an enormous trade. The Charge Roulis, a French company, runs a line between San Lazar, France, and Maratlan, Mexico and the ports of the Gulf of California, carrying copper and silver ores, coffee and hides. Thus we have abundant facilities on both coasts for Europe, but are short on transport to the United States, although the physical advantages are so much in our favor and the people of Guatemala would be very glad to trade with us.

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"I made up my mind last Christmas to get through with my holiday shopping early, and avoid the rush. It is apparent that every other woman in Washington made the same determination. "That's exactly what I did," said the one with the crown's feet around her eyes. "It is just like my experience, every time I have to take a Pullman sleeper. I make up my mind to be the first on the train so that I can have the dressing room all to myself—and when I turn the knob I find it full of women who are carrying out the same plan. I never saw a man do it."

"I don't know Jinnie Cox. Who is she?" "Oh, a little tad I used to go to school with down in the country, way back in the last century. She was a skinny-legged, big-eyed child of thirteen, who lived in the piney woods with a deaf grandmother. The grandmother did nothing but pray and fuss. It was a desolate life, but the poor little girl, so she took to reading novels more than was good for her, and having no rational companionship she made believe she had to read the books. I remember her letters and signed them 'Ralph.' At school she would swear the rest of us little tads to secrecy and read extracts from the novel to the class. I never saw her again, and meant to take her to a place where she would wear a crown every day and never mind the pinched cheeks for dinner. Of course she wrote the letters, poor little soul, and equally of course, she used to lose them somewhere across this or that main road. Whoever found them would pass them on until at last everybody in the neighborhood was laughing at Jinnie, and her grandmothers fairly skinned her alive. "Served her right, precious piece! I suppose she married a farmer with a usual mortgage, and glad to have chickens to pick."

"No, indeed, Jinnie's the peacefullest old maid you ever saw. She nursed that old grandmothers' feet for years, and now she lives in Baltimore and rents rooms to take care of a great aunt who's as humored as a day. I wish to gracious I hadn't lost that letter! I always get so mad with myself when I do careless things like that! But I'll never go down to my old home, my bag—Say, have you seen those silver-meshed wrist bags at— "Then the woman who had been following to hear all about Jinnie Cox, was turned down 12th street. "At market: "Look at the holly! Let's get some," said the man with the basket. "To have it dry up in pieces all over the place before Christmas? Indeed I won't, then," answered the woman with the purse. "Nonsense. Anybody can get down here Christmas eve and buy all the wreaths and crosses I can carry. Sort of takes me back to the old woods down home when I was a boy."

"If you choose to throw good money away on crosses you can do it, but you won't bring home any home. I've told you, year in and out, until I'm tired, that crosses belong to Easter, and that nobody uses 'em for Christmas decoration except the 'oldest' and 'wisest' folks. I want a nice narrow skin bone this morning, Mr. Blank," addressing a market man. "My, that's a splendid piece of soup bone. My old butcher used to give 'em away to his regular customers, and weigh 'em a 'leg of mutton, please, and a 'leg of mutton. I'll take the man with the basket, 'I'll take it, for a change. I'm sick of mutton." "Then the man who made the money, but who only allowed to look on while it was being counted, crossed sadly to the opposite stand and picked up an apple. "An ancient negro woman was hobbling along the road that winds around the White Lot. Her face, brown and wrinkled as tobacco, was wrinkled as if she had a worsted shawl that had once been red; her cape belonged to the bed-plush era, and her dress was beyond the English language. The man who was hobbling was approaching from an opposite direction, and the old creature extended her hand hospitably and called out with good-natured assurance: "Good maw'nin', ladies. Yoh po' old Aunt Julie's got a pow'l misery in her back. Her hip's so sore, she can't walk no more. One of the women shook the scrawny black paw, while the other held on, plainly irritated at the interruption. "Ain't got no scrubbin' foh me to do, is you, honey? I got a parillized leg an' a stiff jint in my left arm, but I wuks when I kin get it. Be butcher man gimme a passle or bones, an' I done picked up some throwed-away cabbage leasns an' wivery tawls, but I ain't no bread."

"How can you work, Aunt Julie, with your bad arm and leg?" "De good Lawd he's me, chile. He knows I ain't nuffin but a ole broke down, no 'count niggah 'oman, an' He sen's His min'strin' angels along. "The man who was hobbling her purse and the black one's features beamed. "I ain't begin'n, honey. De p'lice 'resses you, an' de 'oldest' folks, de 'oldest' folks, yuther lady yoh maw. You looks de spit image of her 'lowin' foh de great diffrence in yoh yeas, and Aunt Julie smiled so sociably at the irritated woman who turned her back and walked on. "And who is your dear Aunt Julie?" she inquired as the two resumed their walk. "Never saw her before. Oh, but you are good and mad because she asked if you were my mother. Anybody can tell I don't look like you, and I'm not a day older." "Aunt Julie knew that as well as we do. You were rude to the old soul and she was athrowed enough to even give you your vanty a dig. Serves you right. "And before the other woman could answer they had walked out of hearing, so a third woman who was sitting on a bench. "Two women met in a big department store about 9 o'clock yesterday morning. "I've just been enjoying a joke at my own expense," remarked the one with gray

AROUND THE CITY

Two women were walking down H street when a man overtook them to say: "You dropped this letter, madam." "The elder woman thanked him, and when he had passed she named troubled eyes back over the way they had come. "I wonder where I dropped the other?" "Are you in the habit of using the streets for a letter box?" inquired the younger woman. "No. And I wouldn't have done it this time if you hadn't persuaded me to give up my gold, honest old haggar for this snippy nurse. I'm not used to carrying letters in my hand and they slipped— Oh, well, anybody's welcome to read it. It isn't as if I had been writing a love letter to myself, like poor Jinnie Cox. Who is she?" "I don't know Jinnie Cox. Who is she?" "Oh, a little tad I used to go to school with down in the country, way back in the last century. She was a skinny-legged, big-eyed child of thirteen, who lived in the piney woods with a deaf grandmother. The grandmother did nothing but pray and fuss. It was a desolate life, but the poor little girl, so she took to reading novels more than was good for her, and having no rational companionship she made believe she had to read the books. I remember her letters and signed them 'Ralph.' At school she would swear the rest of us little tads to secrecy and read extracts from the novel to the class. I never saw her again, and meant to take her to a place where she would wear a crown every day and never mind the pinched cheeks for dinner. Of course she wrote the letters, poor little soul, and equally of course, she used to lose them somewhere across this or that main road. Whoever found them would pass them on until at last everybody in the neighborhood was laughing at Jinnie, and her grandmothers fairly skinned her alive. "Served her right, precious piece! I suppose she married a farmer with a usual mortgage, and glad to have chickens to pick."

WOMEN'S SECTION.

Every Dress Requirement Can be admirably met at this store, as our stocks of Women's Wearables are wonderfully comprehensive and complete, comprising the products of the foremost manufacturers of home and abroad. Exquisite Opera Wraps, \$25.00 to \$350.00. Afternoon and Evening Gowns, \$37.50 to \$550.00. Tailor-made Suits, \$25.00 to \$150.00. Dress and Shirt Waists, \$5.00 to \$50.00. Millinery. Hats for Theater, Dress and Street Wear, \$10.00 to \$50.00. Useful Holiday Gifts. GLOVES—NECKWEAR—VEILINGS—HANDKERCHIEFS—LEATHER AND BEADED POCKETBOOKS AND BAGS—HOSIERY—UNDERMUSLINS—UMBRELLAS—PETTICOATS—DRESSING SACQUES—THEATER SCARFS. And other dainty dress accessories all ideally suited for gift purposes.

Parker Budget & Co.

Head-to-Foot Outfitters, 9th and Pa. Ave.



PRESIDENT DON MANUEL ESTRADA CABRERA.

tion; it has passed through several hands; it has cost a vast amount of money and several syndicates have failed to carry it through, but the enterprise is now in the hands of an American company, of which Sir William Van Horne, Minor C. Keith, the head of the banana trust, and Percival P. Farquhar of New York are the principal stockholders, and they have all the capital and energy necessary to carry it through. The road will be 198 miles long, running northward from the City of Guatemala over the main chain of mountains at an altitude of nearly 8,000 feet to Puerto Barrios, on the Gulf of Honduras, and the miles of track from Puerto Barrios westward along the valley of the Rio Grande river is now in operation, and by the end of this year trains will be running to Sanarate, 175 miles from the coast, and only twenty-three miles from the capital of the republic. The grade of these twenty-three miles has been practically finished, the bridge material is all on the ground and is now in the course of erection under the supervision of Mr. W. F. Perry, who has built many bridges in old Mexico. One viaduct across the Las Vacas, just outside the capital, is perhaps the largest and the most expensive in Latin-America, being 680 feet long and 280 feet high. It is being erected by a Boston bridge company. "The track of the Guatemala Northern

ing concession permitting it to build almost anywhere in the republic, and it is intended to extend its lines to the Mexican boundary to meet the Pan-American railroad, which is being rapidly built along the Pacific coast of Mexico, and will reach the boundary some time next year. Two routes are in contemplation—one of them from Retalhuleu, a white woman was approaching from an opposite direction, and the old creature extended her hand hospitably and called out with good-natured assurance: "Good maw'nin', ladies. Yoh po' old Aunt Julie's got a pow'l misery in her back. Her hip's so sore, she can't walk no more. One of the women shook the scrawny black paw, while the other held on, plainly irritated at the interruption. "Ain't got no scrubbin' foh me to do, is you, honey? I got a parillized leg an' a stiff jint in my left arm, but I wuks when I kin get it. Be butcher man gimme a passle or bones, an' I done picked up some throwed-away cabbage leasns an' wivery tawls, but I ain't no bread."



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WANTED BY MEXICO. Alleged Conspirators Who Have Been Arrested. Senator Don Balbino Davalos, charge of the Mexican embassy, has reported to the State Department that the United States commissioner at St. Louis had discharged L. Reveria, one of the editors of the Spanish newspaper Regeneracion, who was arrested at the request of the Mexican authorities. The charge was greatly disappointed, and sought to ascertain whether there was any recourse from the decision of the commissioner that the offense of Reveria was political and therefore not extraditable. He denied that the Mexican government had thought of shooting the men as soon as they could be taken across the border. He pointed out that the men had been in Mexico since their alleged crime and then could have been shot if the government desired. Antonio Villereal also wanted on a charge of conspiring against his government, and who will probably be deported from the United States as an undesirable immigrant on the ground that he had served a sentence for murder, is yet in the hands of the Immigration officials. The Department of Commerce and Labor, it is said, will review the case before he is deported. An investigation may be made to learn whether this government is sending Villereal to certain death by escorting him to a country which wants him for conspiracy against his government.

A Pleasing Fact

In connection with the sale of the ten new houses recently erected on First street n.w., just above New York avenue, is the gratification shown by the purchasers with their investment in real estate. In every case they had looked all over the city at property for sale, and decided these houses to be the best suited to their needs and excellent value. The houses contain six rooms and tiled bath room, and are trimmed in hard wood. "Houses NOS. 1337 AND 1339 FIRST ST. N.W. are unsold. THE PRICE IS ONLY \$3,800 each. Open Daily and Sunday. JAMES F. SHEA, 643 La. Ave. N.W.

TALKS OF ECUADOR.

Address by U. S. Minister Lee Before National Geographic Society. "Beautiful Ecuador" was the subject of a lecture given by Joseph W. Lee, United States minister to Ecuador, before the Geographic Society and its friends at National Hall, 1500 G street, north-west, Friday night. At the last meeting of this society, which was held in Hubbard Memorial Hall on 16th street, the attendance was so far in excess of the capacity of the hall, it was decided to hold all future meetings in the National Rifles' Armory; but this hall, which has a seating capacity of 1,000, was inadequate to accommodate those who attended last night, and long before 8 o'clock the set for the lecture had been taken. Mr. Lee pictured the South American republic not only as one of the most beautiful spots on earth, but one of the most fertile, and possessed of endless possibilities. Ecuador, he said, is the most successful and extensive cocoa producing country in the world, and the banana plantations in the lower regions could supply the world. Cotton is widely grown, and many rich planters are engaged in the work. During the civil war in the United States Great Britain and France were supplied with cotton by Ecuador. "Next to cocoa and bananas," Mr. Lee said, "the ivory nut is the most popular product in Ecuador. This nut contains a fluid which hardens into a substance resembling ivory, and is used all over the world for buttons. When looking at a map of South America one is given the impression that Ecuador is small, but as a matter of fact it is more than twice as large in area as France, and twice as large as Texas. The total area is 429,000 square miles, but the population is less than 2,000,000. "The climate varies. Along the sea coast it is generally warm, on the plateau the climate is noted for its mildness, and the mountains, which range from 6,000 to 20,000 feet above the sea level, are capped with snow throughout the year. "The length of the day is much longer than in the United States. It is situated on a high plateau surrounded by mammoth mountains, the largest and most majestic of which is 'Sugar Loaf.' The climate of this city, he said, is ideal, 'just like our prolonged spring.' The temperature averages about 60 degrees. "One of the most noticeable features of this city is its adequate and efficient fire department. The houses and public buildings are also attractive. As a general rule they are all built of handsome wood and after the old Spanish architecture. The streets are wide, and the sidewalks are paved with cobble stones. There are many trees along the streets, and the city has as many beautiful public parks as any city of its size in the world. "The inhabitants of this ambitious young republic are bright and industrious and are anxious to ascertain whether or not there is much opportunity for American capital and commerce there. Mr. Lee was equipped with a number of handsome colored photographs.

Perpetual Adoration Society.

The Association of the Perpetual Adoration and Work for Poor Churches held its annual meeting yesterday afternoon at 5 o'clock in the chapel of the Convent of Perpetual Adoration, 14th and V streets northwest. The meeting was largely attended and the association was addressed by Archbishop Keane of Dubuque, Iowa, who spoke upon the members of the association. In the course of his address he urged greater effort on the part of the members to raise funds, and declared that they should not feel satisfied until every call for funds had been met.